

Social Benefit Bonds

Pilot Program

Social Benefit Bonds – Glossary

Term	Definition	Source
<i>acute spend</i>	spend on services that reacts to the most severe level of need e.g. cost of prison or public care	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>additionality</i>	the extent to which an impact would not have occurred in the absence of the intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>Agency Agreement</i>	any agreement entered into between the Issuer and a Registrar or another Agent under which registry and/or issuing, payment or calculation agency services will be provided in connection with the Bonds	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>agent</i>	each of the Registrar, the Issuing and Paying Agent, the Calculation Agent and any other agent appointed under an Agency Agreement, or any of them as the context requires.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>annualised return</i>	the return an investment provides over time, expressed as a time-weighted annual percentage	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>assets</i>	refers to all Organisational assets, rights, property and undertaking: (a) of whatever kind and wherever situated; and (b) whether present or future.	NSW Government, First Security Deed Sample Document, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0017/172214/First_Security_Deed_Sample.doc
<i>baseline</i>	a measurement against which change can be assessed	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>binary measure</i>	a measure that splits participants into two mutually exclusive states, one the desired state, one the undesired state. Often represented as a rate or proportion.	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>bond</i>	a debt obligation issued or to be issued by the Issuer on these Conditions.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions

Term	Definition	Source
<i>bond issue confirmation</i>	each confirmation of the final terms for the Bonds, substantially in the form set out in the SBB Deed Poll issued in connection with the issue of the Bonds and which has been confirmed by the Issuer	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>bond security trustee</i>	means [insert name and ABN]	NSW Government, First Security Deed Sample Document, http://www.dpc.nsw.gov.au/_data/assets/word_doc/0017/172214/First_Security_Deed_Sample.doc
<i>bond transaction documents</i>	means the "Bond Transaction Documents" as defined in the Priority and Co-ordination Deed	NSW Government, First Security Deed Sample Document, http://www.dpc.nsw.gov.au/_data/assets/word_doc/0017/172214/First_Security_Deed_Sample.doc
<i>bondholder</i>	in respect of a Bond, each person whose name is entered in the Register as the holder of that Bond.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>bottom-up unit cost estimation</i>	an approach to cost estimation that involves identifying all of the resources that are used to provide a service and assigning a value to each of those resources. These values are summed and linked to a unit of activity to derive a total unit cost.	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>business case</i>	a document that sets out the business rationale for a project or intervention and provides justification for the approval of a financial investment	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>business day</i>	a day (not being a Saturday, Sunday or public holiday in the relevant place) on which banks are open for general banking business in Sydney and, if a Bond held in the Austraclear System is to be issued or payment made in respect of a Bond held in the Austraclear System on that day, a day on which the Austraclear System is operating.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>calculation agent</i>	initially, [the Issuer] [OR] [insert name and ABN] or such other person as the Issuer may appoint from time to time to perform calculation functions in respect of the Bonds.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions

Term	Definition	Source
<i>calculation determination date</i>	in respect of a rate or the amount of a payment, the date specified in the Conditions on which the rate or amount is to be calculated or otherwise determined (or, if no such date is specified, on the applicable period commencement date or end date, in accordance with the prevailing market convention)	NSW Government, Deed Poll Sample, http://www.dpc.nsw.gov.au/_data/assets/word_doc/0016/172213/Deed_Poll_Sample.doc
<i>calculation period end date</i>	in respect of a Bond and where an Early Termination Event (other than a Termination for Convenience) occurs: (a) if the Early Termination Event occurs by reference to the termination of the Implementation Deed in accordance with clause [26.1] thereof, the date on which such termination of the Implementation Deed occurs; or (b) if the Early Termination Event occurs other than by reference to the circumstances set out under paragraph (b) of this definition, the date on which the Department makes the applicable ["Outcome Payment"] under the Implementation Deed in respect of that Early Termination Event.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>capital</i>	money or other assets held by an organisation	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>capital at risk</i>	the amount of investor principal that is exposed to being lost	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>capital financing</i>	finance for capital assets including buildings and works, e.g. developing sanitation facilities in developing countries or funding the building of social housing	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>capital protection</i>	the guarantee of the return of original funds invested	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>capstone investor</i>	the final investor in a fund or a project whose investment secures the other investments and enables the fund or project go ahead	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>cash flow</i>	the transfer of money from one entity to another or the flow of money into and out	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)

Term	Definition	Source
	of an organisation	
<i>cashability</i>	the degree to which savings are fully cashable i.e. can be reflected on a budget line, fiscal limits, or an agency's budget	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>cashable savings</i>	savings that are reflected on a budget line	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>cherry-picking</i>	the practice of limiting services to recipients most likely to achieve positive change with the least intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>child</i>	means a person who is under the age of 16 years including one who is not yet born	NSW Government, The Benevolent Society Social Benefit Trust No 1
<i>children</i>	means more than one 'child'	NSW Government, The Benevolent Society Social Benefit Trust No 1
<i>class</i>	means an issue of Bonds made up of one or more Tranches all of which form a single series and are issued on the same Conditions, except that the issue price, issue date and first payment of interest may be different in respect of different Tranches of a Class	NSW Government, Deed Poll Sample, http://www.dpc.nsw.gov.au/_data/assets/word_doc/0016/172213/Deed_Poll_Sample.doc
<i>class limit</i>	if specified in the Bond Issue Confirmation, means the maximum aggregate principal amount of the Bonds of the Class to be issued.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>cohort</i>	a group of people, often used in a SIB to refer to those eligible for the intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>Cohort pathway</i>	interaction of the defined cohort with government funded services and maps how this interaction will change when the outcome is achieved	Queensland Government, Treasury, SBB Cohort Pathway Information Paper (internal only)
<i>co-investment</i>	investing in partnership with another individual or organisation	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>co-located</i>	means residing together under one roof	NSW Government, The Benevolent Society Social Benefit Trust No 1
<i>commissioner</i>	a person or organisation purchasing a service	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>comparison</i>	a group of people to which another group of people is	UK Cabinet Office, Centre for Social Impact Bonds

Term	Definition	Source
<i>group</i>	compared, according to some measure	(http://data.gov.uk/sib_knowledge_box/glossary)
<i>conditions</i>	in relation to the Bonds, these terms and conditions as amended, supplemented, modified, completed or varied by a Bond Issue Confirmation, and references to a particular numbered Condition shall be - construed accordingly	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>consortium</i>	an association of two or more individuals, companies, organisations or governments (or any combination of these entities) with the objective of participating in a common activity or pooling their resources for achieving a common goal	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>control group</i>	means the control group derived and managed in accordance with the requirements and methodology to be set out in the Operations Manual	NSW Government, The Benevolent Society Social Benefit Trust No 1
<i>co-payment</i>	paying in partnership with another individual or organisation	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>cornerstone investor</i>	the principal investor in a fund or project whose commitment to invest gives confidence to others to invest	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>correlation</i>	a statistical measure of how closely two things increase or decrease in relation to each other	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>cost-benefit analysis (CBA)</i>	comprehensive economic evaluation of all the costs and benefits associated with each proposed project option, including financial, environmental and social	Queensland Government, Treasury, Project Assurance Framework (https://www.treasury.qld.gov.au/publications-resources/project-assessment-framework/paf-cost-benefit-analysis.pdf)
<i>cost-effectiveness analysis (CEA)</i>	values the costs of implementing and delivering the policy, and relates this amount to the total quantity of outcome generated, to produce a "cost per unit of outcome" estimate (e.g. cost per additional individual placed in employment)	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>costs</i>	includes costs, charges and expenses, including those incurred in connection with advisers	NSW Government, First Security Deed Sample Document, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0017/172214/First_Security_Deed_Sample.doc

Term	Definition	Source
<i>counterfactual</i>	an estimate of what the outcomes of those receiving an intervention would have been without the intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>coupon payments</i>	the interest paid on a bond, expressed as a percentage of the face value of the bond	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>criminogenic</i>	causing or likely to cause criminal behaviour	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>data lag</i>	the time between when information is produced and able to be meaningfully accessed	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>deadweight</i>	is the change in outcome that would have resulted without intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>delivery agency</i>	the organisation responsible for achieving a set of outcomes	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>delivery body</i>	the organisation responsible for achieving a set of outcomes	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>department</i>	means [<i>Relevant Minister (Portfolio) and Department</i>]	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/_data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>drop off</i>	the extent to which the effect of an intervention lessens over time	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>due diligence</i>	an investigation of a business or person prior to the signing of a contract	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>early intervention</i>	the practice of delivering an intervention to a group of people before their outcomes are expected to worsen, in the hope that this will improve their outcomes over the long-term	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>early termination event</i>	occurs in respect of the Bonds if the Implementation Deed is terminated prior to its scheduled maturity - triggers notification and bond redemption obligations.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>effect size</i>	the percentage difference caused by a set of activities, according to	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)

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	some measure	
<i>endowment</i>	a donation of money	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>evaluation</i>	analysis of a project, programme or policy to assess how successful it has been and what lessons can be learnt for the future	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>feasibility study</i>	a study to assess the effectiveness of intervention, the costs and savings, outcomes definitions, parties and risk transfer necessary for a SIB	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>fee for service (FFS)</i>	payment for an input or output	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>fiduciary duty</i>	a legal or ethical relationship of trust, specifically in relation to taking care of someone else's money	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>financial report</i>	a financial report consisting of: (a) financial statements; and (b) any notes to those financial statements; and (c) any directors' declaration about the financial statements and notes, together with any reports (including any directors' reports) attached to any of those documents or intended to be read with any of them.	NSW Government, Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0019/172216/Management_Deed_Sample.doc
<i>fixed rate</i>	an interest rate that remains fixed for part or all of the term of investment	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>frequency measure</i>	(sometimes referred to as a measure of 'distance travelled') a measure that captures the extent of improvement using a counts or scales, such as convictions, positive drug tests, length of time in accommodation, wellbeing 'score' or Outcomes Star rating	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>frontline</i>	the point where services are delivered	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>fund</i>	(n) investment vehicle where investors pool funding under specific mandate to achieve a	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)

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	return (v) to provide capital	
<i>fund manager</i>	undertake investment decisions on behalf of the fund	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>funding model</i>	mechanism by which a programme or provider is funded	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>grant</i>	payment for a specific purpose by with no expectation of financial return	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>historical baseline</i>	a past measurement against which future performance or cost can be compared	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>historical benchmark</i>	a past measurement against which future performance or cost can be compared	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>historical cohort</i>	a group of people in the past	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>impact evaluation</i>	assess to what extent an intervention was effective in meeting its objectives	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>implementation</i>	occurs in a SIB after all contracts are signed	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>implementation deed</i>	the document entitled "Deed of Implementation Agreement for Social Benefit Bonds Transaction" dated [insert date] between the Organisation and the Department	NSW Government, Sample Agreement, http://www.dpc.nsw.gov.au/_data/assets/word_doc/0019/172216/Management_Deed_Sample.doc
<i>Independent Certifier</i>	the person appointed as the "Independent Certifier" pursuant to, and for the purposes of, the Implementation Deed.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>information memorandum</i>	means, for any Tranche of Bonds, the Information Memorandum prepared on behalf of, and approved by, the Issuer in connection with the issue of those Bonds and specified in the Conditions and/or Bond Issue Confirmation for those Bonds	NSW Government, Deed Poll Sample, http://www.dpc.nsw.gov.au/_data/assets/word_doc/0016/172213/Deed_Poll_Sample.doc
<i>infrastructure</i>	physical environment intermediary: third party who co-ordinates other parties	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)

Term	Definition	Source
<i>intention to treat</i>	intention to treat (analysis) ensures that all participants that take part in a public service or programme are considered regardless of whether or not they dropped out, fully complied with the treatment or switched to an alternative treatment	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>interest determination date</i>	in respect of any interest payment for the Bonds, the date that is not later than the Business Day immediately preceding to the relevant Payment Date for that interest payment	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>intervention</i>	a service or programme of services designed to produce change	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>investor</i>	provides capital in expectation of future return	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>investor return</i>	payment to investor reflecting the risk they have taken and success of the investment product	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>issuer</i>	means [insert legal name and ABN]	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>Issuing and Paying Agent</i>	initially, [insert name and ABN] or such other person as the Issuer may appoint from time to time to perform issuing and payment functions in respect of the Bonds.	Queensland Government, Treasury, SBB Standard Legal Document - Bond Conditions, 6.1 Definitions
<i>Joint Development Phase (JDP)</i>	the final phase of the SBB Pilot Program's procurement process. During the JDP, government will conduct negotiations with proponents regarding the terms of the proposed bonds.	
<i>key performance indicator</i>	a measure of attainment used to evaluate success against an organisational or contractual goal	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>liability</i>	money that is owed in the event of certain eventualities for past transactions or events	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>loss</i>	means, in respect of a person, damage, loss, cost, expense or liability incurred by that person,	NSW Government, Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0019/172216/Management_Deed_Sample.doc

Term	Definition	Source
	however it arises and whether it is present or future, fixed or unascertained, actual or contingent, but excluding any consequential or indirect losses, economic losses or loss of profits	
<i>manager</i>	means the person so described in the Details	NSW Government, Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0019/172216/Management_Deed_Sample.doc
<i>manager termination event</i>	occurs if the Manager becomes Insolvent	NSW Government, Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0019/172216/Management_Deed_Sample.doc
<i>market rate</i>	the prevailing interest rate available at any given time.	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>maturity date</i>	the date so specified in the Bond Issue Confirmation	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>measurement model</i>	the mechanism that establishes and quantifies impact of intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>measurement system</i>	the mechanism that establishes and quantifies impact of intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>metric</i>	unit of measurement	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>net operating expenditure</i>	excludes payroll tax and is net of operating revenues from ordinary activities	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>non-cashable savings</i>	savings which cannot be directly realised in cash or reflected on a budget line	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>non-profit organisations</i>	an organisation that is not operating for the profit or gain (either direct or indirect) of its individual members	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>operating funds</i>	money to provide a service and cover the costs of the organisation that provides it	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>operational period</i>	length of time for which a service is provided	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>organisation</i>	means the person so described in the Details	NSW Government, Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0019/172216/Management_Deed_Sample.doc
<i>outcome</i>	a change experienced by a person, family or community. In a SIB, outcome refers to a change that is brought about by an intervention	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)

Term	Definition	Source
<i>outcomes-based commissioning</i>	purchasing a service for which payment varies based on achievement of outcomes as opposed to measures of process	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>outcomes-based contracting</i>	purchasing a service for which payment varies based on achievement of outcomes as opposed to measures of process	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>out-of-home care</i>	The provision of care outside the family home to children who are in need of protection or who require a safe placement while their protection and safety needs are assessed	Queensland Government, Department of Communities, Child Safety and Disability Services (https://www.communities.qld.gov.au/childsafety/about-us/our-performance/glossary-of-terms)
<i>output</i>	units of product of a service e.g. number of people who have completed a programme	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>pay for success</i>	a term used to refer to social impact bonds in the US	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>payment date</i>	means, in respect of a payment on a Bond, the date on which that payment is due to be made in accordance with these Conditions	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/___data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>payment mechanism</i>	the basis, terms and timings on which payments are made	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>payments by results (PbR)</i>	the practice of paying providers for delivering public services based wholly or partly on the results that are achieved	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>per annum</i>	on an annual basis	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>performance manager</i>	a person or organisation that oversees performance of service providers and SIB and takes action in the event of poor performance	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>perverse incentive</i>	an incentive to act in manner that goes against the desired outcome or aims of the service pilot: trial programme	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>population</i>	the group of people to which an improved outcome is being targeted and who will receive services under the terms of the social impact bond	Centre for American Progress, https://cdn.americanprogress.org/wp-content/uploads/2012/12/FAQSocialImpactBonds-1.pdf

Term	Definition	Source
<i>primary metric</i>	outcome measure on which payments are based	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>principal</i>	the original amount invested	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>process evaluation</i>	an evaluation focussing on the processes by which the SIB was developed and implemented	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>procure</i>	to purchase a good or service, which includes purchasing via a process set by legislation or government policy	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>project</i>	means the social outcomes project detailed in, and to be undertaken pursuant to, the Implementation Deed	NSW Government, First Security Deed Sample Document, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0017/172214/First_Security_Deed_Sample.doc
<i>proponent</i>	a person or organisation that proposes an idea	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>proxy measure</i>	an indirect measure which provides a good indication of the actual measure of interest, sometimes used when the actual measure is difficult to assess or occurs in the future	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>proxy outcome</i>	an outcome that provides a good indication of (or correlates with) another outcome of interest	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>qualitative data</i>	word-based information	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>quantitative data</i>	number-based information	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>recidivism</i>	the reversion of an individual to criminal behaviour after he or she has been convicted and sentenced for a prior offence	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>record date</i>	means the close of business in the place where the Register is maintained on the eighth day before the related Payment Date	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>redemption amount</i>	means, in respect of a Bond, the aggregate of: (a) the outstanding principal amount of that Bond on the Redemption Date; plus (b) any other amount payable on that Bond in accordance with these Conditions, but which has	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf

Term	Definition	Source
	not been paid.	
<i>redemption date</i>	means: (a) the Maturity Date; or (b) if an Early Termination Event occurs, [the date that is three months after the date on which the Early Termination Event occurs].	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>register</i>	means the register of holders of Bonds established and maintained by the Registrar	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>registrar</i>	means, initially, [<i>the Issuer</i>][OR][<i>insert legal name and ABN</i>] or such other person as the Issuer may appoint from time to time under an Agency Agreement to maintain the Register	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>reoffending rate</i>	the extent to which people who have had contact with the criminal justice system are re-arrested, re-convicted, or return to community corrections	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>return on investment</i>	a measure of the profitability of an investment, expressed as a percentage and typically calculated as: (gain – cost)/cost	SA Government, http://yoursay.sa.gov.au/yoursay/social-impact-bonds
<i>rough sleeper</i>	people sleeping, about to bed down or actually bedded down in the open air or other places not designed for habitation	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>service provider</i>	an organisation or group of organisations that provide a service	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>service provision</i>	the act of providing a service	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social benefit</i>	the total increase in the welfare of society from an economic action - the sum of the benefit to the agent performing the action plus the benefit accruing to society as a result of the action	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)

Term	Definition	Source
<i>social benefit bond</i>	(also known as a social impact bond) is a financial instrument that pays a return based on the achievement of agreed social outcomes. Private investors provide capital to a service provider to achieve improved social outcomes. If these outcomes are achieved, there are cost savings to Government that can be used to repay that upfront investment plus a financial return.	NSW Government, http://www.dpc.nsw.gov.au/programs_and_services/social_impact_investment/social_benefit_bonds
<i>social business</i>	a business with primarily social objectives, whose surpluses are principally reinvested for that purpose in the business or community rather than mainly being paid to shareholders or owners	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social cost</i>	the total cost to society of an economic activity - the sum of the opportunity costs of the resources used by the agent carrying out the activity, plus any additional costs imposed on society from the activity	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social enterprise</i>	a business with primarily social objectives, whose surpluses are principally reinvested for that purpose in the business or community rather than mainly being paid to shareholders or owners	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social finance</i>	the provision and use of capital to generate social benefits and financial returns	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social impact</i>	the effect of a social service or outcome. Evaluating impact requires assessing the change in social or individual outcomes that result from the delivery of a social service, taking into account what would have happened anyway (see <i>deadweight</i>), the contribution of others (see <i>attribution</i>) and the duration of the effect (see <i>drop off</i>)	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social impact bond</i>	See: <i>social benefit bond</i>	
<i>social</i>	the provision and use of capital to generate social	UK Cabinet Office, Centre for Social Impact Bonds

Term	Definition	Source
<i>investment</i>	as well as financial returns	(http://data.gov.uk/sib_knowledge_box/glossary)
<i>social outcome</i>	a social result or consequence for a person, family or community e.g. improved parenting skills	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social return on investment (SROI)</i>	a principles-based framework by which to value the material costs and benefits of an activity or organisation to all key stakeholders	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social sector organisation</i>	an organisation that delivers services to meet social needs; and that is independent of government	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>social services</i>	services that are primarily intended to produce social benefit	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>special purpose vehicle (SPV)</i>	a legal entity (usually a limited company) that is created solely for a particular financial transaction or to fulfil a specific contractual objective	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>specification</i>	a document that sets out the explicit requirements, typically defined by a commissioner, to be met by a service or product.	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>specified office</i>	means, for a person, that person's office specified in the Information Memorandum or the Bond Issue Confirmation or any other address notified to Bondholders from time to time	NSW Government, Deed of Implementation Sample Agreement, (http://www.dpc.nsw.gov.au/_data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf)
<i>standing charge</i>	advance payment of outcome payments, with funds to be repaid during or at the end of the SBB, to assist the service provider in managing its cash flow requirements	Queensland Government, Treasury, SBB Standing Charge Paper (internal only) (https://nexus.treasury.qld.gov.au/project/fg/ssrp/sbb/Financial_Economic_Modelling/Standing_Charge_Information_Paper.docx)
<i>statistical power</i>	the ability to find a significant difference between groups when one exists. Statistical power is a function of: effect size; variance; level of confidence required; and sample size	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>statistically significant</i>	a statistical measure of whether there is a difference between groups that is unlikely to be due to	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)

Term	Definition	Source
	chance	
<i>target population</i>	a group of people that has been identified as having a set of shared characteristics and at whom an intervention is aimed	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>tariff</i>	a set price for a good or service	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>tax act</i>	means the Income Tax Assessment Act 1936 (Cth), or the Income Tax Assessment Act 1997 (Cth)	NSW Government, Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0019/172216/Management_Deed_Sample.doc
<i>tax authority</i>	any government, state, municipal, local, federal or other fiscal, revenue, customs or excise authority, body or official, having power to tax to which the Issuer becomes subject in respect of payments made by it of principal or interest in respect of the Bonds	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>tax incentive</i>	an aspect of tax regulations designed to encourage a particular economic activity	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>taxes</i>	taxes, levies, imposts, charges and duties (including stamp and transaction duties) imposed by any Tax Authority together with any related interest, penalties, fines and expenses in connection with them except if imposed on, or calculated having regard to, the net income of a Bondholder	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>termination for convenience</i>	the termination of the Implementation Deed by the Department in accordance with clause [25] thereof	NSW Government, Deed of Implementation Sample Agreement, http://www.dpc.nsw.gov.au/__data/assets/pdf_file/0005/171932/Implementation_Agreement_Sample.pdf
<i>top-down unit cost estimation</i>	an approach to cost estimation that involves dividing total expenditure (or quantum of funding available) for a given area or policy by total units of activity to derive a unit cost	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>tranche</i>	means an issue of Bonds issued on the same issue date and on the same Conditions	NSW Government, Deed Poll Sample, http://www.dpc.nsw.gov.au/__data/assets/word_doc/0016/172213/Deed_Poll_Sample.doc

Term	Definition	Source
<i>trustee</i>	a person who serves, for example, on the Board of Trustees for an institution that operates for the benefit of the general public	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>voluntary, community and social enterprise (VCSE)</i>	an organisation that exists primarily to deliver economic, environmental, social or cultural benefits to communities	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>working capital</i>	funds required to meet the day-to-day running costs of an organisation	UK Cabinet Office, Centre for Social Impact Bonds (http://data.gov.uk/sib_knowledge_box/glossary)
<i>young person</i>	means a person aged above 16 years but under the age of 18 years	NSW Government, The Benevolent Society Social Benefit Trust No 1